





Our Wines

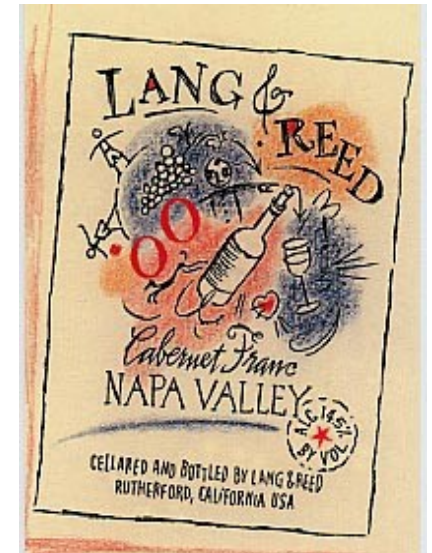
Lang & Reed produces around 3500 total cases of wine each year. Lang & Reed North Coast Cabernet Franc is composed of 100% Cabernet Franc from three vineyards in Lake County. This wine is aged for eight months in seasoned oak barrels and is released in the following year. Lang & Reed 'Two-Fourteen' Napa Valley Cabernet Franc is composed of 100% Cabernet Franc from the Sugarloaf Vineyard in Napa Valley. Named after its clone 214, it represents the only known bottling of this unique clone in California to date.



Winery History

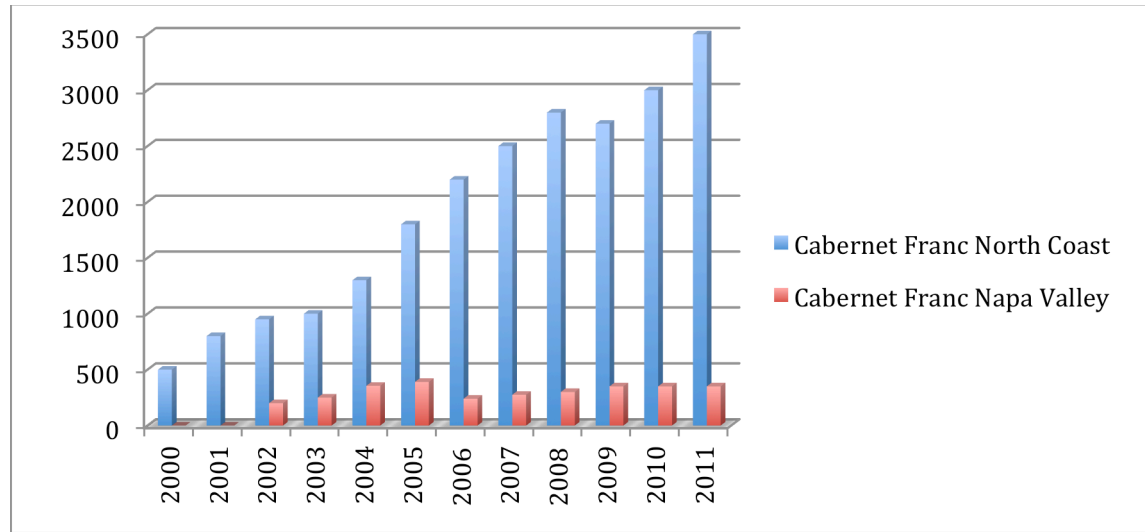
2012 looks like it could be a winner year for the Napa Valley grape harvest. Forecasts predict that the region will experience consistently warm days from Spring through Fall. Some fear that there could be an excessive number of heat spikes that could kill the berries, but most meteorologists don't see this happening. Lang & Reed will harvest up to 50 tons of Cabernet Franc from the Shannon

Lang & Reed



2011 Sales Summary

In 2011, the problem was a cool season that averaged temperatures in the low 80s that made it difficult for the fruit to ripen. The fruit was still on the vines when storms were threatening in October. Most farmers feel they should be able to have the fruit harvested by late September. The real concern is the lack of rain this year. So far, the region has received only 40% of normal rainfall. Lack of rain could stress the vines. The good news is that the reservoirs and water tables are very healthy as a result of an abundant rainfall in the previous two years. Cabernet Franc sales are projected to grow slowly as the economy continues to improve. Wine sales are increasing both on the local consumer level as well as in the national and international markets.



2012 Sales & Harvest Productions

Lang & Reed Wine Company, founded in 1996 by John and Tracey Skupny, explores the potential of Napa Valley Cabernet Franc. Lang & Reed produces two wines of distinction: an 'early to market' Lang & Reed is released one year after harvest, and the age worthy Two-Fourteen is released 2½ years after

harvest. Both wines are 100% Cabernet Franc and 100% delicious! The name Lang & Reed derives from maternal family names and provides the middle names of our sons, John Reed and Jerzy Lang Skupny. It is a reflection of our families' past and future as we forge these names on a grape called "Franc".