

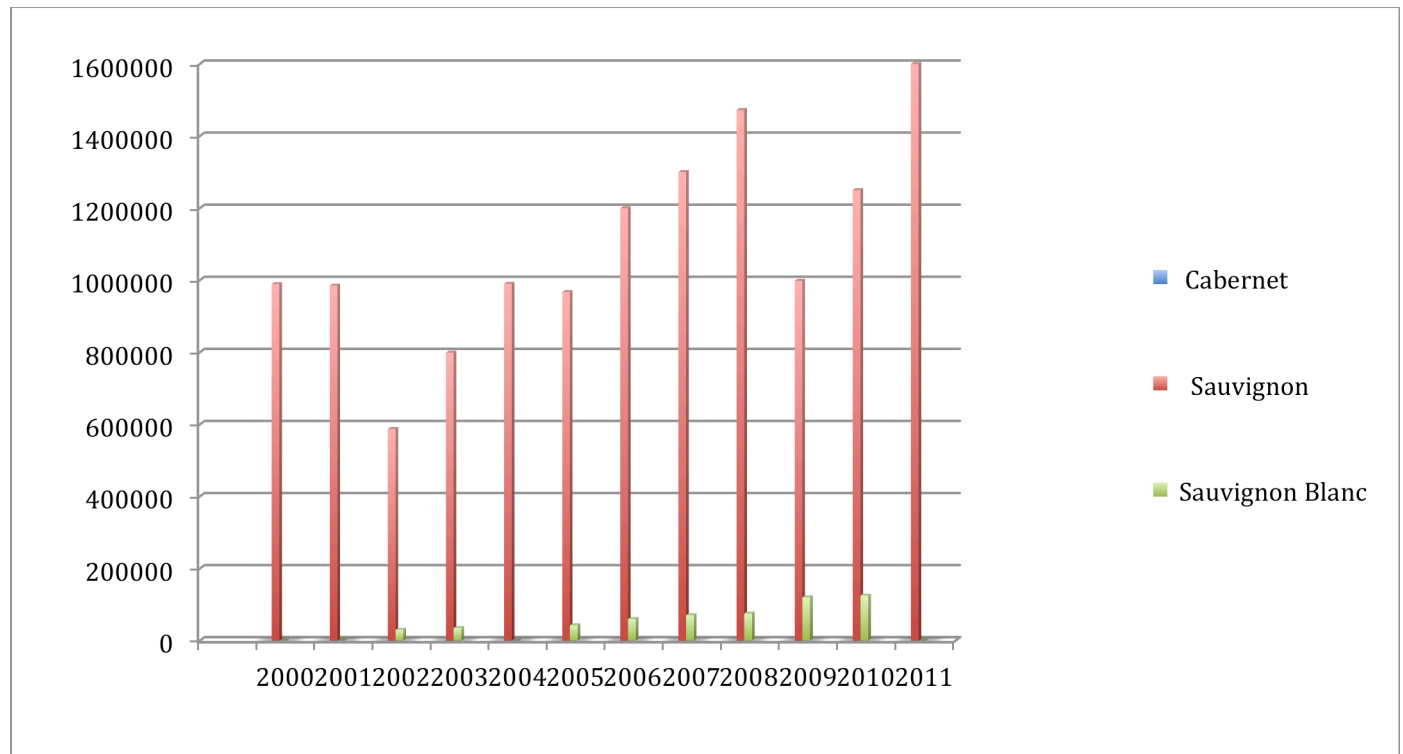
2011 4th Quarter Sales

Cabernet Sauvignon

Over 1600 cases of Lail Vineyards Cabernet Sauvignon were sold in 2011, 900 alone in the fourth quarter. As usual, most of it flowed to the Southern states, in particular Texas, Florida and North Carolina. Of course California remains our number one market

Sauvignon Blanc

Almost 1,000 cases of chardonnay were sold in 2011. Several years ago, Lail t-budded their 2.6 acre Yountville vineyard to Sauvignon Blanc for their estate wine, Georgia. The St. Helena and Coombsville vineyards going into the Blueprint Sauvignon Blanc. All vineyards continue to produce outstanding fruit.



2012 Harvest & Sales Projections

In the harvest sales the Lail family has sold over 1600 cases of Lail Vineyards in the Harvest sales. They sold over 900 cases alone on the year 2011 in their fourth quarter sales. As seen the family is very popular when it comes up to the family's amazing wine. They have sold their wine all over the world like the southern states in particular Texas, Florida and North Carolina and most likely California which is our number one market. In the year 2012 it seems like it

might be a winner year for the Napa Valley grape Harvest. We got great news such as the Forecast told us that the Napa region will experience consistently warm days from Spring to Fall. Some people say that it might be a problem because it might raise the sugar in the grapes. It will affect the family's amazing wines. But last year the problem was it was too cool of a season that averages the temperature in the low 80s that made it difficult for the fruit to ripen.

Our Wines

The Napa Valley is known for its world-class wines. The Napa Valley has perfect soil types on the planet it contributes to the complexity of our wines. Our latitude lies within the perfect zone . Our family has over 130 years of experiences .



Family History



Our Family has been making wine in the Napa Valley for over 130 years . In 1964 the legacy was picked up by Robin Lail and her family in 1995. There is now 6 generations of our family connected to the wine making . Named after grandchildren Georgia and Henry and Lail , the youngest.

Lail Vinyards



Lail Vineyards

Spring 2012