

## *Winery History*



Boeschen Vineyards was founded in 1999, but completion of the underground winery in 2006 was an important milestone for the Boeschen Vineyards family. We run the business, make the wine, perform 100% of the cellar work and farm the estate vineyards. We are guided by commitment to our family, the wines we craft, the community we live in and the environment that sustains us.

## *Our Wines*



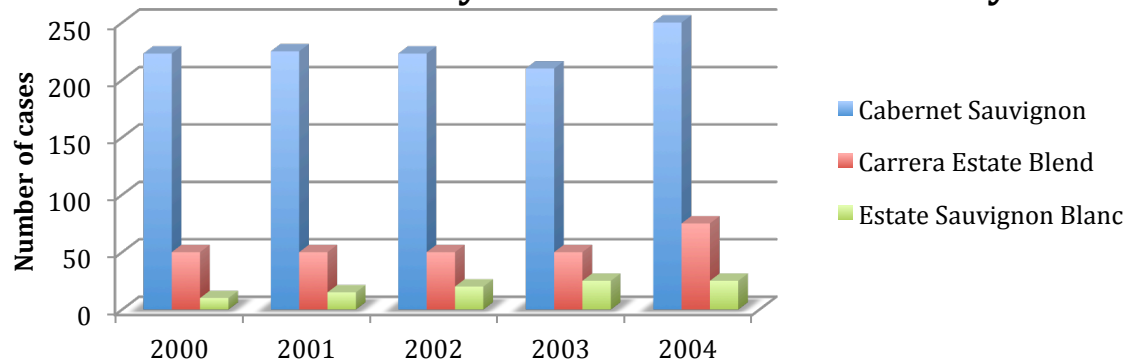
At Boeschen Vineyards we understand both the importance of growing world-class grapes and the advantages that come with managing our own vineyards. Our wines are made entirely from fruit grown on our seven---acre estate vineyard, so we take great pride in our farming, knowing that each cluster could end up in a bottle with our name on it. Our family has forty--seven decades of experience crafting the region's most highly respected wines.



*Boeschen*  
VINEYARDS



## Boeschen Vineyards - 2012 Sales Summary



## 2012 Sales Summary

### Cabernet Sauvignon

At Boeschen Vineyards, we make very little wine, so most of the limited production sells out to our Wine Club customers upon release. Of the 266 cases of Cabernet sold in 2012, the vast majority was sold in the second quarter when it was released to the Wine Club. Only four cases remained to be sold in the fourth quarter.

### Carrera Estate Blend

We release our Carrera Estate Blend late in the fall each year and our Wine Club buys 100% of the available production. For this reason, the 220 cases of Carrera sold in 2012 were all sold in the fourth quarter.

### Sauvignon Blanc

Our Estate Sauvignon Blanc is released in the spring and is always over-allocated to our Wine Club members. As a result, there was no wine left by the fourth quarter. All 92 cases produced in 2012 were sold immediately in the second quarter.



## 2013 Harvest & Sales Projections

2013 looks like it could be a winner year for the Napa Valley grape harvest. Forecasts predict that the region will experience consistently warm days from Spring through Fall. Some fear that there could be an excessive number of heat spikes that could kill the berries, but most meteorologists don't see this happening.

The real concern is the lack of rain this year. So far, the region has received only forty percent of normal rainfall. Lack of rain could stress the vines. The good news is that the reservoirs and water tables are very healthy as a result of an abundant rainfall in the previous two years. This coupled with moderate temperatures should provide minimal water concerns.

