



Our Wines

The Napa Valley is known for its world-class wines. The region has over half the soil types on the planet earth, which contribute to the complexity of our wines. Our latitude lies within the perfect zone for grape growing. Our family has over 130 years of experience crafting legendary wines. We offer 3 Cabernets, one estate grown on Howell Mountain, and 2 Sauvignon Blanc's, one of which comes from our Yountville Vineyard.

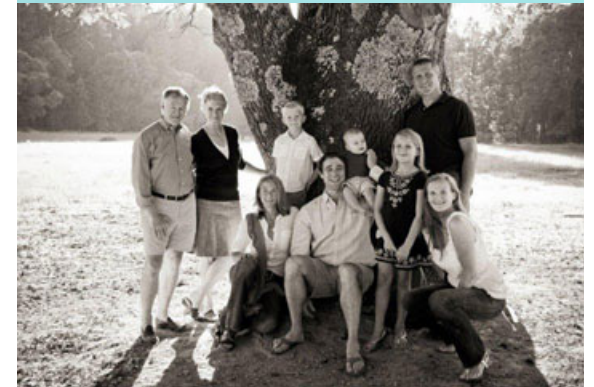


Winery History

Our family has been making wine in Napa Valley for over 130 years. Our great-granduncle founded Inglenook in 1879. John Daniel III followed him and the family sold John Daniel Jr. Inglenook in 1964 and Robin Lail and her family picked up the legacy in 1995. Today there are 6 generations of our family connected with winemaking in the valley with wines named after grandchildren Georgia, Henry and Lail, the youngest.



Lail Vineyards

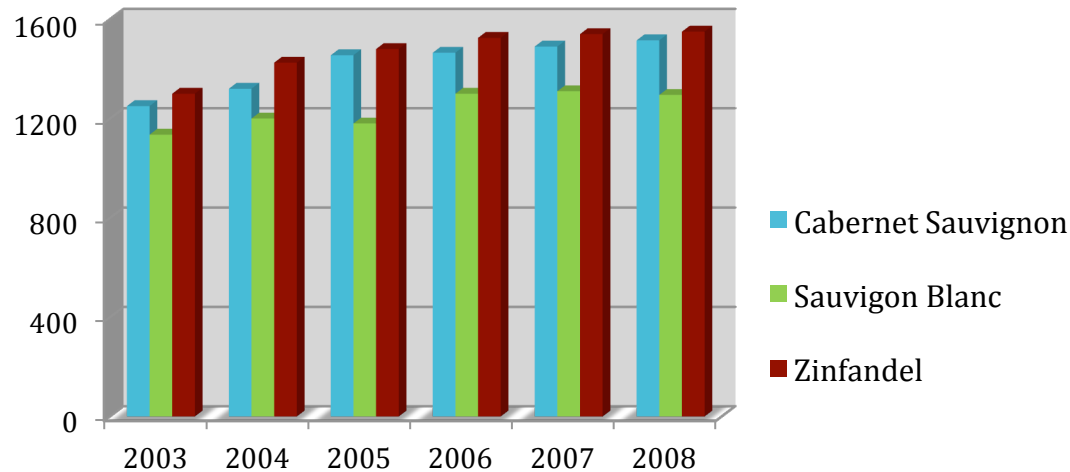


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Wine Sales 2003-2008



2013 Harvest & Sales Projections

In the harvest sales the Lail family has sold over 1600 cases of Lail Vineyards in the Harvest sales. They sold over 900 cases alone in the year 2011 in their fourth quarter sales. As seen the family is very popular when it comes to their amazing wine. They have sold their wine all over the world. States with the highest sales include Texas, Florida, North Carolina and California, which is their number one market. The year 2012 seems like it might be a winner year for

the Napa Valley grape harvest. We got great news when the forecast told us that the Napa region would experience consistently warm days from Spring to Fall. Some people say the temperature might be a problem because it might raise the sugar in the grapes. It will effect the family's amazing wines. But last year the problem was it was too cool of a season that averages the temperature in the low 80s that made it difficult for the fruit to ripen.

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Cabernet Sauvignon
Over 1600 cases of Lail Vineyards Cabernet Sauvignon were sold in 2011, 900 alone in the fourth quarter. As usual, most of it flowed to the Southern states, in particular Texas, Florida and North Carolina. Of course California remains our number one market



Sauvignon Blanc
Almost 1,000 cases of sauvignon blanc were sold in 2011. Several years ago, Lail t-budded their 2.6-acre Yountville vineyard to Sauvignon Blanc for their estate wine, Georgia. The St. Helena and Coombsville Vineyards will be going into the Blueprint Sauvignon Blanc. All vineyards continue to produce outstanding fruit.