

Lang & Reed 2003

Napa Valley

Our Wines

Lang & Reed produces around 3500 total cases of wine each year. Lang & Reed North Coast Cabernet Franc is composed of 100% Cabernet Franc from three vineyards in Lake County. This wine is aged for eight months in seasoned oak barrels and is released in the following year. Lang & Reed 'Two-Fourteen' Napa Valley Cabernet Franc is composed of 100% Cabernet Franc from the Sugarloaf Vineyard in Napa Valley. Named after its clone 214, it represents the only known bottling of this unique clone in California to date.



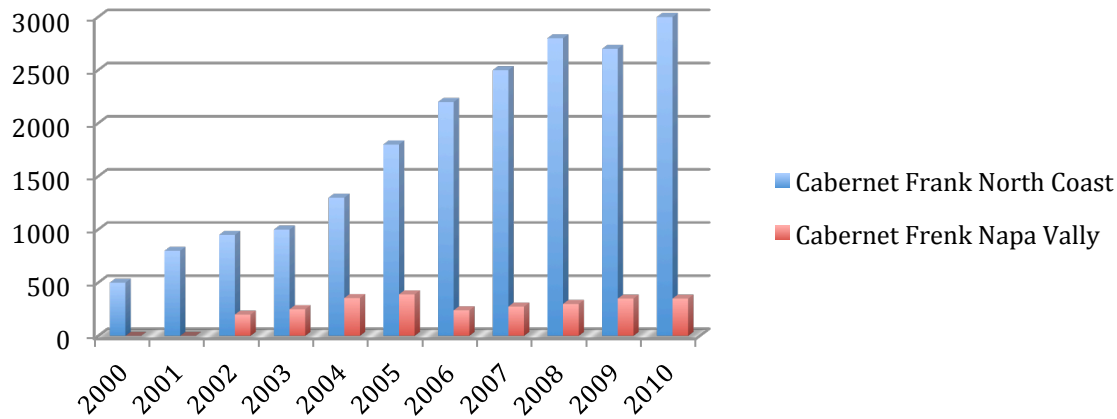
Winery History

Lang & Reed Wine Company, founded in 1996 by John and Tracey Skupney, explores the potential of Napa Valley Cabernet Franc. Lang & Reed produces two wines of distinction: an 'early to market' Lang & Reed is released one year after harvest, and the age worthy Two-Fourteen is released 2½ years after harvest. Both wines are 100% Cabernet Franc and 100% delicious! The name Lang & Reed derives from maternal family names and provides the middle names of our sons, John Reed and Jerzy Lang Skupney. It is a reflection of our families' past and future as we forge these names on a grape called "Franc".



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2013 Harvest Projections

2013 looks like it could be a winner year for the Napa Valley grape harvest. The Pacific marine influence sends cool bay breezes and occasional evening fog that give relief to warm summer daytime temperatures. This allows for slow ripening and varietal character development. Cabernet Franc typically buds earlier than its companion varietals, thus ripens earlier allowing for harvest in advance of possible rain showers.

In 2013, Lang & Reed will harvest up to 35 tons of Cabernet Franc from the Shannon Ranch vineyards in Lake County for our North Coast appellation. This will result in approximately 2400 cases of wine – an 8% increase over 2012. Lang & Reed will harvest 7 tons of Cabernet Franc from the Sugarloaf Vineyard in the Napa Valley appellation. The production will remain stable at 450 cases.



2012 Sales

In 2012, Lang & Reed Wine Company experienced increased sales both on the local consumer level as well as in the national and international markets.

Cabernet Franc sales are projected to grow slowly as the economy continues to improve. Restaurant growth in the United States and consumer demand in China and Japan are key components indicating a healthy economic climate for wine sales.

